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HSBC announces Sami Abouzahr as Global Head of Investments and Managed Solutions, Wealth and Premier Solutions

HSBC announces the appointment of **Sami Abouzahr** as **Global Head of Investments and Managed Solutions, Wealth and Premier Solutions**, effective 1 July 2025. In his new role, Sami spearheads the bank's wealth product strategy and delivery of sustainable investment, fund, discretionary portfolio management and alternative investment solutions to private banking and premier wealth clients globally.

Based in Hong Kong, Sami continues to report to Lavanya Chari, Head of Wealth and Premier Solutions, HSBC. With the expanded responsibilities of this role, he also leads the bank's Ultra High Net Worth Solutions Group ('USG') to leverage the breadth and depth of the team's expertise in driving seamless client experience for ultra high net worth individuals, families and entrepreneurs worldwide.

Sami is currently Head of Wealth and Premier Solutions, Hong Kong, and continues to lead the team until the appointment of his successor, in due course. Throughout his career in financial services, Sami has held several leadership positions across the bank's operations in Hong Kong, mainland China and the UK, spanning wealth management, asset management and wholesale banking.

Lavanya Chari, Head of Wealth and Premier Solutions, HSBC, said: "We have been advising our clients to diversify their investment portfolios to mitigate risks amid market uncertainties. This appointment will reinforce the implementation of our market insights to guide our clients in accessing investment opportunities across regions, sectors and asset classes.

"I'm confident that Sami will continuously instil our client-centric ethos when developing and delivering innovative solutions to help our clients realise their ambitions along their wealth journey, from growing to passing on their wealth to the next generation."

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Media enquiries

Jeremy Cheung
Darren Lazarus

jeremy.k.y.cheung@hsbc.com.hk
darren.lazarus@hsbc.com

About HSBC Private Bank

HSBC Private Bank helps clients manage, grow and preserve their wealth for generations to come. Its network of global experts helps clients access investment opportunities around the world, plan for the future with wealth and succession planning, manage their portfolio with tailored solutions, and find the right support for their philanthropy.

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About HSBC Holdings plc

HSBC Holdings plc, the parent company of HSBC, is headquartered in London. HSBC serves customers worldwide from offices in 58 countries and territories. With assets of US\$3,054bn at 31 March 2025, HSBC is one of the world's largest banking and financial services organisations.

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